



global training center

EXPORTING TO MEXICO

Documentation and Procedures

9:00 a.m. to 12:30p.m. (Central Time)

Reference book Mexico: Entering the Emerging Economy

This class is designed to help in the understanding of the legal requirements of doing business in Mexico and provides an opportunity of focus on updating operations and establishing internal procedures which will enable you to practice a level of reasonable care required by both governments.

I. AN OVERVIEW OF MEXICO

- Government & Economy
- Trade with Mexico

II. LEAVING THE UNITED STATES

- Export Documentation & Procedures
- Carrier Selection/Cross-Border Trucking
- Suggestion to Exporters

III. ENTERING MEXICO

- Mexico's General Customs Administration
- Mexican Customs Broker
- Requirements to Import into Mexico (Import documentation - Pedimento.)
- Mexico Customs Regimes (Types of Entries)
- Classification
- Valuation

IV. MEXICO TARIFF SCHEDULE

- Mexico Tariff Schedule
- Tariffs, Taxes and Customs Fees
- Anti-dumping and Countervailing Duties
- NAFTA & Other Free Trade Agreements

V. NON-TARIFF REGULATIONS & RESTRICTIONS

- Import Certificates & Permits
- Mexican Standards - Mandatory and Voluntary
- Labeling and Marking

VI. TRADE PROMOTIONS & INITIATIVES

- Maquiladora/IMMEX Program
- PROSEC
- Ventanilla Unica
- Nuevo Esquema de Empresas (NEEC)

VII. INFORMATION RESOURCES

- Brokers U.S./Mexico Border
- U.S. and Mexican Border Organizations
- International Trade Web Sites